

# Meet Our Mentor- Manish

**Area of expertise:** Sales & Marketing

**Qualifications:** Post Graduate in Business Management – IIM Calcutta (Sales & Marketing)

**Work Experience:** 17 years of fruitful experience in Sales & Marketing.

An effective communicator with excellent relationship building & interpersonal skills. Strong analytical, problem solving & organizational abilities.

**Contact Details:** [manishbagul@yahoo.co.in](mailto:manishbagul@yahoo.co.in)

**Hardships / Difficulties:** Throughout my carrier I have been working in the private sector, climbing up the corporate ladder, working with companies like Philips Medical Systems, Johnson & Johnson Medical. This has taught me various lessons over a period which has helped me become a competent leader. One of the examples which I would like to share here is, one of our Sales Director while conducting a monthly meeting kicked one of my colleagues as he was not happy with his performance. This happened in front of the whole team & my team member highlighted the same to the HR. Enquiries took place & my verdict was supposed to decide the fate of my boss, he did try to influence my thoughts, but I just said to the lawyers what I saw. The result was my boss was asked to leave for workplace harassment. My takeaway here is Integrity should be maintained at all standards, even if you are a top boss/CEO of any organisation.

**Tips for Success:** I feel Success is inside out job, u need to put it in to share it outside. Be consistent in whatever you do.

Do let me know if you need any other information.